



**MIDTEL**

Innovative Solutions Since 1897

103 Cliff Street | PO BOX 191

Middleburgh, New York 12122

# the evolution.

**OF OUR TECHNOLOGY.  
OF OUR SERVICES.  
AND NOW, OF OUR FUTURE.**

For 123 years, **MIDTEL** has continued to innovate and evolve to meet the needs of our growing communities and customers. Well into our 2nd century of great service, **MIDTEL** continues to lead the market with High Speed Fiber Internet, Wireless/WiFi, and Phone solutions. The **MIDTEL** name incorporates all of our products and services under one family umbrella.

Our history and roots run deep. Our same dedicated and growing staff of employees and 4th generation family leadership continues to help us innovate and grow. We look forward to providing reliable and robust services to all of our communities for another 100 years.

**MIDTEL** is still local, still community focused, and still the most reliable communications service provider in Schoharie County and beyond.

**MIDTEL. Innovative Solutions Since 1897.**

Ver. 08/2020

**BUSINESS PACKAGES**

# MIDTEL

Innovative Solutions Since 1897

**Super-Fast Internet + WiFi  
Unlimited Phone + Robo Call Filter  
Equipment Included**

# direct fiber

**FOR BUSINESS**

**MIDTEL.com**

# fiber. why?

## FIBER TECHNOLOGY IS THE FUTURE.

MIDTEL is deploying a state-of-the-art fiber optic network that will carry communication services using light waves instead of electricity. **Direct Fiber SPEED, powered by MIDTEL**, known as Fiber-to-the-Premise (FTTP), is the most advanced communication system available in the world today. **Direct Fiber SPEED** is incredibly efficient, allowing data to flow farther and faster than ever before.

## YOUR DIRECT CONNECTION TO:

### reliability

Withstands the elements.  
No shared bandwidth.

### shocking speed

Consistent and lightning fast.  
Unlimited data.

### more of everything

Connect more. Stream more.  
On more devices.

### security

Protected connections.  
Harder for hackers.

### room for growth

Growth for the future.  
Advanced innovative design.

### hosted phone system

Less expensive. Pay as you grow.  
Impress your customers.



This deployment of broadband service is supported by a grant awarded to MIDTEL by New York State through the New NY Broadband Program



# BUSINESS PACKAGES

## internet & phone



INTERNET/WIFI



PHONE

### ENHANCED \$91.95\*\*/MONTH

FIBER CABLE INSTALL \$49.00\*\*

#### INTERNET + WIFI:

- Speeds 200M/25Mbps
- WiFi Enabled Router Included
- Set Up WiFi Networks to Support Your Guests and Your Business

#### PHONE:

- Keep Your Telephone Number
- Robo Call Filter Available
- Unlimited Local & Long Distance

### ULTIMATE \$151.95\*\*/MONTH

FIBER CABLE INSTALL \$49.00\*\*

#### INTERNET + WIFI:

- Speeds 500M/100Mbps
- WiFi Enabled Router Included
- Set Up WiFi Networks to Support Your Guests and Your Business

#### PHONE:

- Keep Your Telephone Number
- Voicemail (XLarge Size)
- Unlimited Local & Long Distance
- Features: Call ID, Call Waiting & Call Forwarding
- Robo Call Filter Available

INOC is part of the MIDTEL family of companies and has been the Capital Region's premier colocation, hosting and ISP Services provider for over 15 years. INOC's mission is to be a trusted partner in designing, providing, and supporting critical network and datacenter solutions for its customers.

- Colocation from Single Units to Full Racks
- Disaster Recovery and Backup
- Virtual and Dedicated Server Cloud Solutions

P: 518.689.4350  
Website: [inoc.net](http://inoc.net)  
Email: [sales@inoc.net](mailto:sales@inoc.net)  
LinkedIn: [INOC Data Centers](https://www.linkedin.com/company/inoc-data-centers)



## internet



INTERNET/WIFI

### ENHANCED \$70.95\*\*/MONTH

FIBER CABLE INSTALL \$49.00\*\*

#### INTERNET + WIFI:

- Speeds 200M/25Mbps
- WiFi Enabled Router Included
- Set Up WiFi Networks to Support Your Guests and Your Business

### ULTIMATE \$140.95\*\*/MONTH

FIBER CABLE INSTALL \$49.00\*\*

#### INTERNET + WIFI:

- Speeds 500M/100Mbps
- WiFi Enabled Router Included
- Set Up WiFi Networks to Support Your Guests and Your Business

\* Notes on Business Packages: Service not available in all areas. Additional features or services can be added upon request. The \$49.00 installation charge includes the installation of up to 300' of aerial fiber optic cable to your business and the set up of the services associated with the selected direct fiber package. MIDTEL provides our direct fiber phone customers with battery back up at no charge. The battery backup will provide up to eight hours of talk time for your telephone service only.

\*\* The direct fiber package prices do not include applicable taxes, surcharges or fees. Customer agrees to the terms, conditions and acceptable use policies which can be found on the MIDTEL.com website.